

# CAREER AND PROFESSIONAL DEVELOPMENT CELL

## CONCISE RECORDS FOR THE YEAR 2018-19

### I. RECRUITMENTS

#### A. BATCH OF 2014-19

Presently, 73 students have been placed through PPO and CRP. 24 students availed PPOs from various law firms out of which 11 were facilitated by the Career & Professional Development Cell (hereinafter referred as “Cell”).

On-campus recruitments were provided by ICICI, JM Financial, Thomson Reuters, PD Gandhi, The Law Point and various others. This year with the new initiative of connecting with alumni, Adab Singh Kapoor & Associates, Microland and Global Insurance Broking (GIB) are fresh additions. Other new recruiters for this year include Dvara Research, K12 along with Bajaj Allianz Life and General Insurance (after a gap of more than 3 years). The complete list of recruiter can be referred to in **Annexure 1**.

The below figures 1.1 and 1.2 represent data in batch-wise and sector-wise distribution respectively.

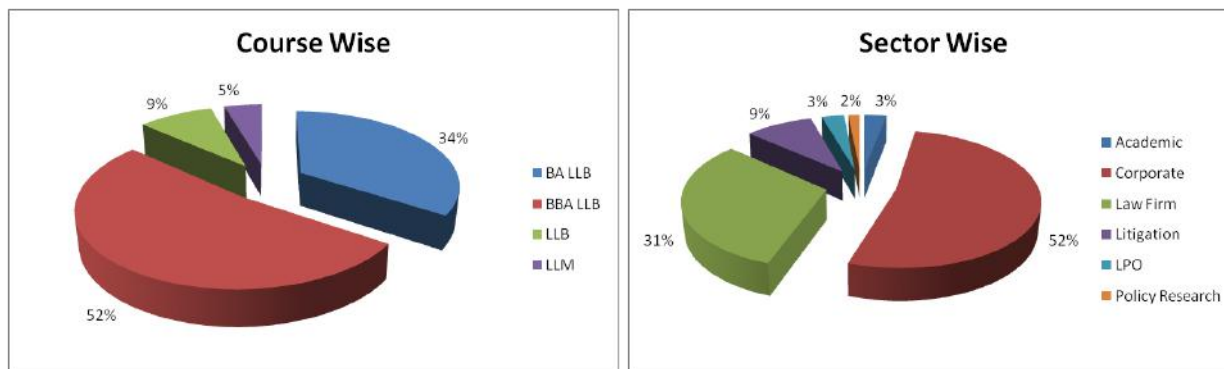


Figure 1.1: Batch Wise Distribution

Figure 1.2: Sector Wise Distribution

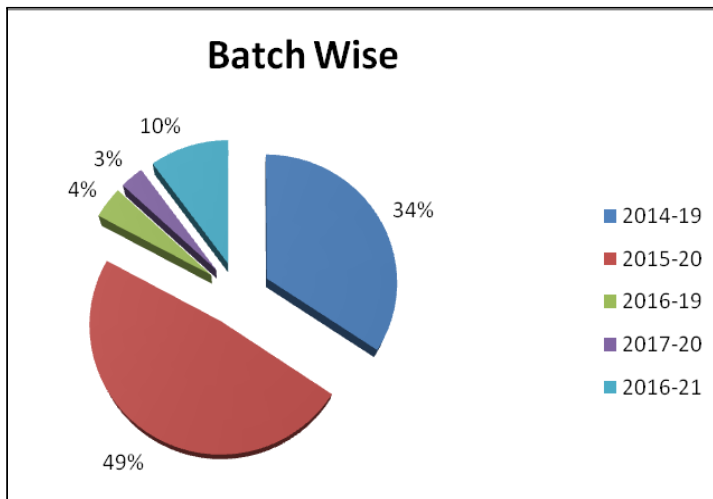
#### B. BATCH OF 2015-20

The placements for 2020 batch have started early. Presently, 7 students have availed PPOs from Tier-1 Firms. Out of which 4 were facilitated through the Cell. Few interviews for PPO are still pending. The two confirmed recruitment for this batch are ICICI bank and AZB Partners.

The Cell is presently in communication with JSW, Syntel and Argus Partners for the prospective recruitments of the outgoing batches of 2020.

## II. INTERNSHIPS

A total of 103 internships were availed through the Cell for the Winter period ranging from November to February. There has been a huge jump from the last semester (Summer Break) wherein 58 internships were facilitated by the Cell. The data has been presented below in figures 2.1, 2.2 and 2.3 in a distribution of batch-wise, nature of internship and location wise respectively. The complete details of the internships can be referred to in **Annexure 2**.



### Nature of Internship

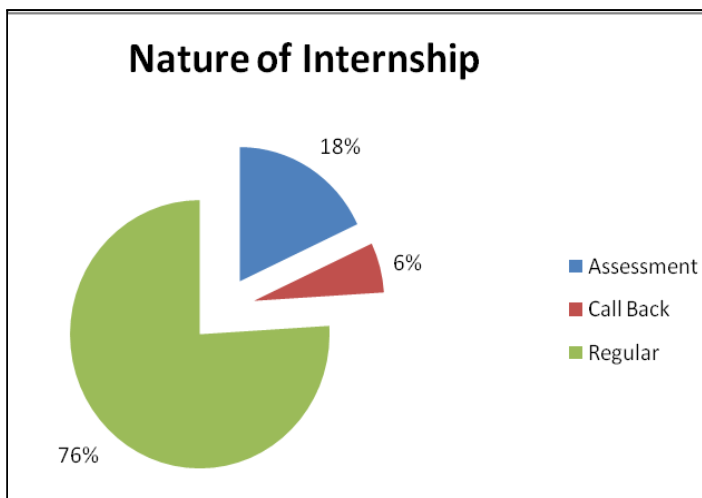


Figure 2.1: Batch Wise distribution of winter internship

Figure 2.2: Nature of Internship Availed

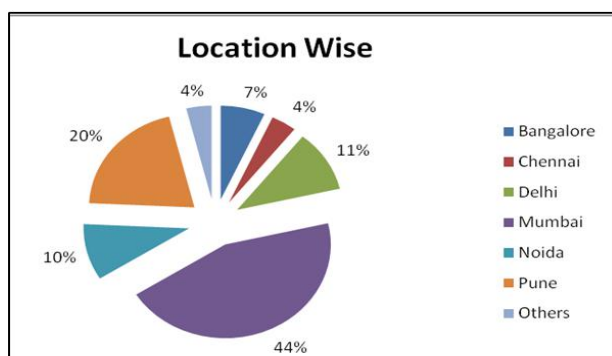


Figure 2.3: Location Wise distribution of winter internship

### III. TRAINING EVENTS

#### A. Guest Lectures and Pre-Placement Talks

**24 Aug 2018 – VikramMunje** – Mr. VikramMunje, President, Corporate & Group General Counsel, Kalyani Group conducted a guest lecture on general corporate laws for the students of IV and V year BA/BBA LLB. He spoke extensively about Bankruptcy and Insolvency, Due Diligence and Takeover Code. He provided students with updated knowledge of the Indian as well as international legal framework. Giving a variety of examples, he explained how to apply the law in different situations and helped the students develop independent critical thinking skills.

**8 Sep 2018 – Heather Wallick** – On 8<sup>th</sup> Sep 2018, Ms. Heather Wallick, former assistant admissions officer of Harvard Law conducted a session for students of I, II, III, IV and V year BA/BBA LLB and I, II and III year LLB, educating them about options for higher studies abroad. She spoke about the application process and usual methods of shortlisting followed by the officers at big names in the legal education field such as Harvard and Stanford. Ms. Wallick gave the students pointers on how to work on their applications and develop them in a way that throws light on their characteristics. The lecture was highly appreciated by the students.

**8 Sep 2018 – JaisyVerghese** – A pre-placement talk was conducted by Ms. JaisyVerghese for the candidates sitting for Thomson Reuters recruitment on 13<sup>th</sup>-14<sup>th</sup> September. She began with a brief on personal interview skills and continued on to cover legal terminology and contract drafting and management. She spoke extensively about compliance and also mentioned the subject of risk management. Her talk allowed the candidates to grasp the recruiter's needs and subject matter more thoroughly while helping them develop high level legal skills in finding, interpreting and applying the law in a variety of contexts.

**15 Sep 2018 – Neeati Narayan** – Ms. Neeati Narayan's lecture was a pre-placement talk for the candidates shortlisted for JM Financial recruitment on 25<sup>th</sup> September. An alumnus of SLS, she spoke about legal due diligence and the legal aspects of documentation, security creation, priority of charges, etc. The main topics of discussion for the talk were Insolvency and Bankruptcy Code (IBC), DRT Act and SARFAESI Act. Ms. Narayan also briefly spoke of the Contract Act and Negotiable Instruments Act, all of which are statutes and skills the candidates were expected to be well-versed in.

**22 Sep 2018 – Rishi Kappal** – Mr. Rishi Kappal, CEO and Global Strategist of Edugild, conducted a three-hour session for LLM students on how to enhance group discussion and personal interview skills. He had previously talked to students in their final year of graduation as part of the Mock GD-PI process. Mr. Kappal explained the importance of confidence, motivation and body language to the students. He discussed methods to enhance employability, competence mapping, public speaking and entrepreneurship skill-building. His talk was well received by the LLM aspirants.

**4<sup>th</sup> & 5<sup>th</sup> April 2019 – Mrs Lorna Phadhe, Mr Venkatramana & Ms Shailey Singh** – A workshop was organised to give focused training via a workshop to applicants of Argus Partners & AZB Partners before their CRP

#### B. Mock Group Discussions & Personal Interviews.

**28 Aug 2018 to 2 Sep 2018 – Mock GD-PI** – A comprehensive week-long session was organized for the students of 5<sup>th</sup> year and 3<sup>rd</sup> year LLB wherein they were trained for future recruitments. Resource persons from MindActiv took them through simulations of group discussions and personal interviews, divided into corporate and litigation based on the student's interests. The orientation for the process was conducted by Mr. Rishi Kappal on 28 August and the group discussions on 29 Aug 2018 by Ms. SarayuSehajpal. Personal interviews were conducted over four days with Mr. Ashish Porwal, Mr. ApurvSardeshmukh, Ms. AanchalLamba as interviewers for students interested in corporate field and Mr. Aditya Barthakur, as interviewer for litigation aspirants. They further provided them with constructive feedback and pointers on how to improve and present their existing capabilities.

#### **IV. LINKEDIN ACTIVITIES**

The CPD Cell this semester, has engaged with over **206 companies** on one of the largest professional social media platforms, LinkedIn. The website hosts a large database of top associates and executives for the purpose of facilitating a more efficient recruitment and selection procedure. Activities in the past quarter have reflected an increase in views by **167% Total Views: 54 views** of the Symbiosis Law School Profile on LinkedIn. Following are the details of contacts developed through this process-

##### **Followers**

Due to the large and evident presence of the profile on the website, it has garnered a large following including the likes of prestigious law firms and companies.

##### **- Principal Associates**

Through the elaborate process of lobbying with prospective law firms, the CPD Cell has been successful in developing contacts through the website for the purpose of Campus Recruitment & Internship. Some of these include Argus Partners, Cyril AmarchandMangaldas & Co. and Panag&Babu.

##### **- Companies**

The process has also been fruitful in helping develop contacts with prominent companies such as Thomson & Thomson, Yes Bank, Clutch Group, PWC, KPMG, Tata Sky, Vistara, Aegis, Argus Partners, Cognizant, Deloitte, HDFC and Thermax.